



Choice and Welfare: Beyond the Rational Agent

28th April, 2025, UTC Graduate Centre, Queen Mary University of London

Program

- Registration and Breakfast: Ground Floor, Graduate Centre 8:30-9:00
- 9:00-10:30 Decision Theory: GC 601

Giacomo Lanzani (Harvard University):

'(Un-)Common Preferences, Ambiguity, and Coordination'

Discussant: Enrico Mattia Salonia

Enrico Mattia Salonia (Toulouse School of Economics):

'Identifying Belief-Dependent Preferences'

Discussant: Giacomo Lanzani

Tea and Coffee Break: GC 601 10:30-10:45

10:45-12:15 Experimental Economics: GC 601

Huen Tat Au-Yeung (Institute for International Economic Studies):

'Stereotypes and Memory'

Discussant: Xiaojie Zhang

Xiaojie Zhang (Nanyang Technological University):

'When Transparency Fails: How Altruistic Framing Sustains Demand for Useless Advice Despite Complete Information'

Discussant: Huen Tat Au-Yeung

Lunch: Ground Floor, Graduate Centre 12:15-13:30

13:30-14:30 Keynote: GC 601

Professor Peter J. Hammond (University of Warwick)

Consequentialism, Consequentialization, Pre-Rationality, and Utilitization: Should we Refine the Concept of Welfare?

14:30–14:45 Tea and Coffee Break: GC 601

14:45–16:15 Choice Theory: GC 601

Jiaqi Yang (Boston University): 'Choice Overload via the Primacy Effect'

Discussant: Patrick Sewell

Patrick Sewell (Universitat Pompeu Fabra):

'Attention Allocation under Perceived Scarcity: Theory and Experiment'

Discussant: Jiaqi Yang

16:15–16:30 Tea and Coffee Break: GC 601

16:30–18:00 Decision Theory: GC 601

Raphael Gomes de Oliveira (Cergy-Paris University and ESSEC):

'Impartial Observer Theorem with Ambiguity'

Discussant: Pranjal Bhushan

Pranjal Bhushan (HEC Paris):

'Beliefs in Echo Chambers'

Discussant: Raphael Gomes de Oliveira

19:00 – Social Dinner (TBD)

Organisers

Stan Cheung, Alberto Gazzi, Zhenghao Liu, Fereshteh Mohseninejad, and Irene Rizzoli